FEDERAL CAPABILITY STATEMENT

# WHISKEY TANGO INDUSTRIES LLC

LOGISTICS CONSULTING · AIR CARGO · PRIORITY SHIPMENTS

Logistics consulting and time-critical transportation support from the DFW Metroplex.
**Founder-led:** you work directly with the operator, not an account manager.

DFW

| UEI | CAGE | SAM.GOV | SIZE | ENTITY |
|---|---|---|---|---|
| MR9PV6QPBDS3 | 21NH4 | Active · renews 08/28/2027 | Small Business | Texas SMLLC · est. 2026 |

## CORE COMPETENCIES

### LOGISTICS & DISTRIBUTION CONSULTING

Process and physical-distribution design, multi-site 3PL contract execution, SLA and KPI governance. Peak-window planning: staffing and capacity plans built before the peak, not during it (prior employment).

### AIR CARGO & MOVEMENT CONTROL

Cargo prioritization, load and movement coordination, and freight transportation arrangement, grounded in airfield operations in austere, high-tempo environments.

### CRITICAL LOGISTICS SUPPORT

Time-sensitive and priority shipment coordination tailored to mission needs — planned, tracked and communicated from first call to final hand-off.

### COMPLIANCE & PROCESS CONTROL

Written SOPs, inventory-accuracy controls, and audit-ready KPI governance. Built multi-state regulatory programs spanning ATF, FDA, PACT Act and all 50 state excise agencies.

## PAST PERFORMANCE — FOUNDER EXPERIENCE

*CEO Ryan Kelly's operational record from prior employment and subcontract engagements — not contract history of the LLC.*

### MCMURDO & SOUTH POLE

**Air Transportation Specialist** · Raytheon Polar Services, U.S. Antarctic Program

2010–11

### BAGRAM AIRFIELD

**Movement Control Specialist** · Vectrus (V2X), CENTCOM theater airlift

2012–14

### KANDAHAR AIR FIELD

**Air Cargo Specialist** · DynCorp International, theater air cargo

2011–12

### TIKRIT, IRAQ

**Logistics Coordinator** · KBR — ramp & cargo lead, Operation New Dawn drawdown

2011

### EDWARDS AFB · F-35 OT&E

**Warehouse Supervisor** · Lockheed Martin — inventory accuracy & shipment cadence

2020–21

### 3-SITE 3PL · CA & TX

**General Manager** · Jillamy Inc. — 125 associates, $500K CapEx authority

2025–26

## WHY WORK WITH US

### SBA-CERTIFIED HUBZONE

CERTIFIED 08/27/2026

Supports set-aside eligibility and prime HUBZone subcontracting goals.

### 01 FOUNDER-LED DELIVERY

One accountable operator from kickoff to closeout. Overhead-lean, no account-manager layer between you and the work.

### 02 PROVEN AT PEAK

78,000 outbound shipments in peak week — 52–78× baseline (founder, prior employment).

### 03 BUILT FOR FEDERAL RIGOR

14+ years of operations leadership, including Antarctic, CENTCOM-theater and DoD test-program environments.

### 04 TEXAS-BASED, DFW

HUBZone-certified small business based in the Dallas–Fort Worth area.

## NAICS CODES

| | | |
|---|---|---|
| 541614 | **Logistics Consulting** | PRIMARY |
| 492110 | Couriers & Express Delivery Services | |
| 492210 | Local Messengers & Local Delivery | |
| 488510 | Freight Transportation Arrangement | |
| 488190 | Other Support Activities for Air Transportation | |

PRIMES & CONTRACTING OFFICERS — LET'S TEAM


## RYAN KELLY

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